



UNIVERSITY OF BUSINESS
ENGINEERING AND MANAGEMENT

THE ADMISSION GUIDE



Banja Luka
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ENGINEERING AND MANAGEMENT**



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STUDY CENTRE OF TREBINJE
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89000 Trebinje
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INTRODUCTORY WORD OF DIRECTOR

Dear students,

Selection and acquiring high education degree is certainly a first step in successful career development of each individual. Striving to that, and by following the challenges of business world, development of information-communication technologies, modern legal practice and scientific developments in the fields of psychology and andragogy, we have developed modern study programmes that may become your choice.

We have been growing and developing ourselves together with our students. Our strength as well as our identity card is You, who will become future experts, and with your professionalism and successful work you will be the proof of the quality of all of us, your lecturers.

We are guided by the opinion that there are no two same students, and each individual is equally worth. By working in small groups and mentoring approach we intend to overcome any difficulty in learning and try to support a student to become successful.

At the same time, we do not think that time of study is just the time spent at the Faculty. Time of study should be memorized with nice moments, fun, travels and gathering events. We are committed to nurture such way of work by developing team spirit of each individual person as well as feeling the part of the team.

Our key priority is the commitment to the success of the student. Each high education institution is successful as much as its students are. Educational standards of the PIM University are set up with the aim to offer the students competitive knowledge, which will become their advantage applicable in real business life.

Provided the PIM University is the place of your choice for education and professional development, we strongly believe, that you, with the support of our lecturers, will have good preconditions for development of your career and become responsible members of our society.

Welcome to the PIM University, the place of commencement of your academic and business development.



Director of the PIM University
PhD Ilija Džombić

ABOUT THE PIM UNIVERSITY

The PIM University is high education institution with the first education institutions established in 2003. This University was a pioneer in developing the management and business economics education programmes in Bosnia and Herzegovina.

Since its beginning, the PIM University has been changing by following the world wide academic developments, and the needs of business world.

The special attention is paid to the integration with the neighbouring institutions through the cooperation contracts with related high education institutions and the establishment of quality business cooperation with companies.

This approach to the work makes results in the valuable academic knowledge of our students, as well as better and more efficient entry into the business world.

Primary principles of work and development of the PIM University are as follows:

- ✓ Continuous investments into new, modern space and technological work conditions;
- ✓ Continuous investment into professional development of lecturers and associates of PIM University and development of their scientific and research work;
- ✓ Creating conditions for students to have better access to modern books and literature;
- ✓ Enhancement of students to work and achieve better achievements by scholarships for the most successful students;
- ✓ Employment of the best students at the PIM University as well as the students of Secondary School, which was founded by the PIM University;
- ✓ Enhancement of students' organisations, student travels and student excursions
- ✓ Organisation of postgraduate professional development through lifelong learning concepts for undergraduates of the PIM University.

THE FACULTY OF ECONOMICS

Since its beginning, Faculty of Economics of the PIM University has been developing specific study programmes enabling students to acquire knowledge and skills needed for success in the business world.

The Faculty offers four study programmes as follows:

- **MANAGEMENT**
- **FINANCES AND BANKING**
- **MARKETING, AND**
- **ECONOMIC DIPLOMACY**

Faculty of Economics of the PIM University enable its students to acquire knowledge, develop skills and business capabilities at the academic study of the first cycle by acquiring the **title of Bachelor of Economics -240 ECTS, and the second cycle of Master of Economics – 300 ECTS.**

So far, labour market accepted and valued competencies of our graduates, i.e. education profiles of Faculty of Economics of the PIM University. By finding their first job, our students have proved their acquired knowledge.

In addition to the theoretic part of their study at the Faculty of Economics of the PIM University, special attention is paid to the practical work, which is mandatory at both Faculty of Economics and all other faculties of the PIM University. Practical

work, under the mentorship of the lecturers of the PIM University is carried out at the most successful institutions within Bosnia and Herzegovina.

Many students of the Faculty of Economics of the PIM University continued and completed their education at postgraduate studies at the second or the third cycle of academic studies at some of the worldwide Universities such as: Irish National framework of Qualifications (NFQ), University of Bratislava, Jiaotong University of Beijing, University of Novi Sad, University of Sarajevo, Law School of Union University of Belgrade.

ACADEMIC STUDY OF THE FIRST CYCLE

STUDY PROGRAMME OF MANAGEMENT

THE FIRST YEAR

Business Mathematics
Basics of Economics
English language
Business Informatics
Basics of Management
Sociology
Business Statistics
Practice I
Microeconomics
Accounting

THE SECOND YEAR

Business Law I
Macroeconomics
Marketing
English language II
Business Finances
Human Resources Management
International Economics
Market Research
Culture, Ethics and Communications
Practice II
Business Law II

THE THIRD YEAR

Marketing Management
Decision Making in Management
International Business
Strategic Management
Management of Production and Quality Systems
Project Management
Entrepreneurship Management
Organisational Behaviour
Management of Services
Management of Non-profit Organisations
Practice III

THE FOURTH YEAR

Foreign Economic Relations
Marketing Logistic
Management of Financial Risks
B2B Marketing
Corporate Management
Health Management
Mergers and Acquisitions
Education Management
Information Systems Management



ACADEMIC STUDY OF THE FIRST CYCLE

STUDY PROGRAMME OF BANKING AND FINANCES

THE FIRST YEAR

Business Mathematics
Basics of Economics
English language
Business Informatics
Basics of Management
Sociology
Business Statistics
Practice I
Microeconomics
Accounting

THE SECOND YEAR

Business Law I
Macroeconomics
Marketing
English language II
Business Finances
Human Resources Management
International Economics
Market Research
Culture, Ethics and Communications
Practice II
Business Law II

THE THIRD YEAR

Marketing Management
Decision Making in Management
Financial Management
International Business
Strategic Management
Monetary Economics
Project Management
Analysis, Control and Audit of Business
Banking Management
Public Finances
Practice III

THE FOURTH YEAR

Foreign Economic Relations
Marketing Logistic
Management of Financial Risks
Corporate Management
Information Systems Management
Valuation of Enterprises
Finances and Banking Marketing
Insurance Management



ACADEMIC STUDY OF THE FIRST CYCLE

STUDY PROGRAMME OF MARKETING

THE FIRST YEAR

Business Mathematics
Basics of Economics
English language
Business Informatics
Basics of Management
Sociology
Business Statistics
Practice I
Microeconomics
Accounting

THE SECOND YEAR

Business Law I
Macroeconomics
Marketing
English language II
Business Finances
Human Resources Management
International Economics
Market Research
Culture, Ethics and Communications
Practice II
Business Law II

THE THIRD YEAR

Marketing Management
Decision Making in Management
International Business
Strategic Management
Project Management
Marketing Communications
Organisational Behaviour
International Marketing
Management of Services
Practice III

THE FOURTH YEAR

Foreign Economic Relations
Marketing Logistic
Management of Financial Risks
B2B Marketing
Marketing of Non-Profit Organisations
Corporate Management
Public Relations
Policy Marketing
Information Systems Management



ACADEMIC STUDY OF THE FIRST CYCLE

STUDY PROGRAMME OF ECONOMIC DIPLOMACY

THE FIRST YEAR

Business Mathematics
Basics of Economics
English language
Business Informatics
Basics of Management
Sociology
Business Statistics
Practice I
Microeconomics
Accounting

THE SECOND YEAR

Business Law I
Macroeconomics
Marketing
English language II
Business Finances
Human Resources Management
International Economics
Market Research
Culture, Ethics and Communications
Practice II
Business Law II

THE THIRD YEAR

Marketing Management
Decision Making in Management
Financial Management
International Business
International Relations and Geopolitics
Project Management
Economic Diplomacy
European Business
International Business Law
Practice III

THE FOURTH YEAR

Foreign Economic Relations
Marketing Logistic
Management of Financial Risks
International Negotiations and Lobbying
Corporative Management
Information Systems Management
Foreign Trade marketing
Theory and Policy of International Exchange
European Integrations Policy



ACADEMIC STUDY OF THE SECOND CYCLE THE FACULTY OF ECONOMICS

MANAGEMENT

Management of Organisational Changes
Strategic Management of Growth and Development
Elective Course of Study Programme
Elective Course of Study Programme
Elective Course of Study Programme
Other Elective Courses
Other Elective Courses
Final - Master Work
Elective Course of Study Programme:
Organisation Designing
Management Skills
Tourism Management
Costs Management
International Management
Other Elective Courses:
Methodology of Scientific & Research Work
Enterprise Restructuring
Virtual Economics
Crisis Management
Management Simulation Games
Clusters and Competency
Business Negotiations
Compensation Management

MARKETING

Brand management
Event Management and Marketing
Elective Course of Study Programme
Elective Course of Study Programme
Elective Course of Study Programme
Other Elective Courses
Other Elective Courses
Final - Master Work
Elective Course of Study Programme:
Sales Management
Holistic marketing
Marketing Engineering
Supply Chain Management
Small and Medium Enterprises Management
Other Elective Courses:
Methodology of Scientific & Research Work
Enterprise Restructuring
Virtual Economics
Crisis Management
Management Simulation Games
Clusters and Competency
Business Negotiations
Compensation Management

FINANCES AND BANKING

Methods of Financial Engineering
Modern Investment Banking
Elective Course of Study Programme
Elective Course of Study Programme
Elective Course of Study Programme
Other Elective Courses
Other Elective Courses
Final - Master Work
Elective Course of Study Programme:
Monetary Policy of the EU
International Finances
Profit Management
Personal Finances
Liquidity Management
Other Elective Courses:
Methodology of Scientific & Research Work
Enterprise Restructuring
Virtual Economics
Crisis Management
Management Simulation Games
Clusters and Competency
Business Negotiations
Compensation Management

ECONOMIC DIPLOMACY

International Trade and Trade Policy
Corporative Diplomacy
Elective Course of Study Programme
Elective Course of Study Programme
Elective Course of Study Programme
Other Elective Courses
Other Elective Courses
Final - Master Work
Elective Course of Study Programme:
Developed Economic Systems
International Finances
Trade Blocks of Economic Integrations
Branding of Corporation
International trade Arbitration
Other Elective Courses:
Methodology of Scientific & Research Work
Enterprise Restructuring
Virtual Economics
Crisis Management
Management Simulation Games
Clusters and Competency
Business Negotiations
Compensation Management

THE FACULTY OF LAW

The Faculty of Law of the PIM University gives the opportunity to students to acquire knowledge from different legal fields dictated by the needs of the working environment where our graduated lawyers will get involved.

After completion of the academic studies of the first cycle, the students acquire the **title of Bachelor of Law -240 ECTS, and the second cycle of Master of Law – 300 ECTS.**

The Faculty provides all activities of university life thanks to high standards of lectures and competencies of lecturers at the Faculty of Law of the PIM University.

In addition to teaching activity, the Faculty organises scientific and research activities through different organisations of projects, workshops, simulated court room trials, public forums, etc.



The teaching programme of the Faculty of Law of the PIM University has been organised as a combination of theory and practical work. Moreover, the practical work is mandatory for each individual student for each year of study.

One of the successes of the students of the Faculty of Law of the PIM University is the success of our ex student, and our Lecturer's Associate now, Mr. Igor Sabic, who represented students of the Republic of Srpska at the European Students Union Conference that was held in Linberg, Belgium in October 2010.



Students visiting the Parliamentary Assembly of BiH.

THE FIRST YEAR

Sociology with Sociology Law
Introduction to Law
Basics of Economics
Informatics
English Language I
Large Legal Systems
National History of State and Law
English Language II
Practice I

THE SECOND YEAR

Constitutional Law
English language III
Law of Inheritance
Civil Law
Criminal Law
Family Law
International Public Law
English Language IV
Practice II

THE THIRD YEAR

European Institutions Law
Criminal Procedural Law
Labour and Social Security Law
Human Rights
Administrative Law
International Criminal Law
Authorship and Industrial Property Law
Practice III

THE FOURTH YEAR

Rhetoric
Business Law
Public Administration Management
Civil Procedural Law
International-Economics Law
Arbitration Law
Public Finances and Financial Law
International-Private Law
Practice IV

ACADEMIC STUDY OF THE SECOND CYCLE

Methodology of Scientific & Research Work
Company Law
Judicial Rights of Europe
Economic relations and Diplomacy
European Labour and Social Security Law
Elective Course 1
Elective Course 2
Final – Master work

Group of Elective course 1
International Law of Human Rights
International- Contractual Law
International – Humanitarian Law

Group of Elective Course 2
Legal System of European Union and BiH
Comparative-Administrative Law
Law of Evidence in Criminal Proceedings

FACULTY OF TECHNICAL STUDIES

The Faculty of Technical Studies of the PIM University provides the classes at the study programmes:

**Graphic engineering and Design and
Industrial Engineering and Management - Energy Efficiency and
Green Energy.**

By the completion of the studies the students acquire the title of:

- **Bachelor of Graphical Engineering and Design - 240 ECTS**
- **Bachelor of Industrial Engineering and Management - Energy Efficiency and Green Energy - 240 ECTS**



The objective of the Study Programme is to educate the professionals for designing a graphical product. It is important to emphasize that there are no unemployed engineers of graphics and design at the Unemployment Institute. This profile of professionals is much more demanded in the labour market, and the works of graphic design are all around us.

Graphic designs are seen in all we see, all we do, and all we buy.

The graphic design works are visible at the streets, pages of magazines, books, posters, web pages, etc.

With the aim of getting more quality knowledge competencies needed for more efficient work, the Career Development Centre of the PIM University provides additional professional development to the students of the Faculty of Technical studies and enable them to receive internationally recognised certifications in the field of graphics.

The lecturers and associates of the Faculty of Technical Studies transfer their knowledge to the students aiming to make them capable for successful work in the field of finding professional, design solutions in accordance with the needs and expectations of the market.



STUDY PROGRAMME INDUSTRIAL ENGINEERING AND MANAGEMENT - ENERGY EFFICIENCY AND GREEN ENERGY

THE FIRST YEAR

Mathematics
Technical drawing with computer graphics
Basics of Management
English Language
Technical Mechanics I
Materials
Informatics
Sociology
Practice I

THE SECOND YEAR

Technological bases of production
Technical Mechanics II
Hydraulics and pneumatics
Machine elements
English Language II
Electrical engineering with electronics
Industrial design
Information systems
Practice II

THE THIRD YEAR

Thermal engineering with energetics
Energy efficiency and environmental protection I
Renewable Energy - Green Energy
Environmental Engineering
Elective course
Machines and apparatus
Computer design
Technical diagnostics
Quality control
Practice III

THE FOURTH YEAR

Energy efficiency and environmental protection II
Probability and statistics
Modeling, simulation and optimization
Process Existence
Elective course
Machine reliability
Thermal power analysis process
Energy processes and environment I
Practice IV

THE FIRST YEAR

Mathematics
Introduction to the Economics
Informatics
Basics of Management
Sociology
English Language
Chemistry in graphic engineering
Graphic Materials
Practice I

THE SECOND YEAR

Basics of Mechanical Engineering
Graphical Processes
English Language II
Technology Basics of Production
Visual Arts
Electronics and Optoelectronics
Writing and Typography
Human Resources Management
Practice II

THE THIRD YEAR

Visual Communications
Printing Techniques
Marketing
Electrical Machines
Practice III
Reproduction Technique
Modelling and Simulation of Graphic Processes
Measurement and Control
Technologies in Graphic Engineering
Printing Forms

THE FOURTH YEAR

Visual Communications II
Brand Management – Marketing
Corporate Identity
Design
Practice IV
Animation Graphics
Programming and Web Publications
Design
Computer Graphics
Practice IV



FACULTY OF PHYLOSOPHY

The Faculty of Philosophy of the PIM University organises the lectures at the following Study Programmes:

PSYCHOLOGY AND ANDRAGODY

By the completion of the studies of the first cycle the students acquire the **title of Bachelor of Psychology – 240 ECTS or Bachelor of Andragogy – 180 ECTS.**

By the completion of the studies of the second cycle the students acquire the **title of Master of Psychology – 300 ECTS or master of Andragogy – 300 ECTS.**

The teaching process at the Faculty of Philosophy has been organised as a link of theoretical process, scientific research work and current researches.

Daily need for understanding social processes, finding out solutions for such behaviours, become an imperative of human action.

Therefore, the role of psychologists is extremely important.

Acquired knowledge and competences of the students of the Faculty of Philosophy by completion of their studies enable them to get employed in different areas and institutions such as schools, centres for work with children, social welfare institutions, therapy community, production organisations, financial and legal institutions, public administration, etc.

The aim of the Psychology Study Programme is to understand psychology ideas and concepts, acquiring knowledge of importance for the psychology practical work and research of psychology topics at both scientific research level and professional – practical level.

Aiming to develop psychology practice within the Faculty of Philosophy of the PIM University, the psychological counselling work has been organised with the lead of professors and associates of the Faculty of Philosophy of the PIM University under the title of Psychology Counselling Service of the PIM University.



STUDY PROGRAMME OF PSYCHOLOGY

THE FIRST YEAR

Historical Introduction to Psychology
Methodology of Psych. Research
Psychology of Perception
Statistics in Psychology
English Language
Elective Course
Introduction to Sociology
Motivation and Emotions
Cognitive Psychology
Organisational Behaviour
Elective Course

THE SECOND YEAR

Psychometrics I
Introduction to Development Psychology
Introduction to Psychology of Personality
Psychology of Individual Differences
Social Perception and Interaction
Psychology of Memory and Thinking
Qualitative Research in Psychology
Psychology of Personality
Development Psychology
Elective Course
Psychometrics II
Elective Course
Elective Courses – Year II
1. Human Genetics
2. Application of Its in Psychology
3. Experimental Plan
4. Psychology of awareness

THE THIRD YEAR

Social – Emotional Development
Introduction to Clinical Psychology
Introduction to Educational Psychology
Basics of Psychology of the Group
Elective Course
Social Pathology
Elective Course
Basics of Psychology of Work

Psychopathology of Childhood and Youth
Psychology of Teaching and Learning
General Psychopathology
Psychology in Marketing
Elective Course
Elective Courses – Year III
1. Psychology of Religion
2. Mediation Psychology
3. Career
4. Psychology of Sport
5. Educational Psychology Practicum
6. Art Psychology

THE FOURTH YEAR

Selected topics of Statistics and Psychometrics
Academic Skills
Methods of Clinical Assessment
General Psychopathology – separate part
Psychology of Communications
Psychology of Talents
Elective Course
Introduction to Psychotherapy and Counselling
Psychopathology of Group Processes
Psychology of Family
Elective Course
Elective Course
Engineering Psychology and Ergonomic
Elective Course
Elective Courses – Year IV
1. Consumers Behaviour and Marketing
2. Psychology of Human Relations at Work
3. Basics of Pedagogy with Didactics
4. Extracurricular Pedagogy
5. Communication Skills
6. Basics of Psycho-therapy Work with Children and Adolescents
7. Crisis Interventions
8. Psychology of Children with Special Needs

STUDY PROGRAMME OF PSYCHOLOGY

Methods in Psychology Researches
Organisational Psychology
Psychology of Education
Psychology of Health
Human Resources Management
Elective Course 1
Elective Course 2
Elective Course 3
Final - Master work

Group: Elective Course 1

Communication at School
Psychology of Marketing
Group Psychotherapy

Group: Elective Course 2

Prevention of Unsocial Behaviour
Political Psychology
Cognitive – Behavioural Therapy

Group: Elective Course 3

Cooperation and School Conflicts
Manager Personality and Work
Behaviour of Employees
Clinical Use of Dreams



STUDY PROGRAMME OF ANDRAGOGY

THE FIRST YEAR

General Andragogy
General Pedagogy
General Psychology
Psychology of Personality
History of Adult Education
Psychology of Adults and Ageing
Methodology of Andragogy Researches
English Language I

THE SECOND YEAR

Psychology of Learning
Sociology of Education
Statistics in Andragogy
Work Andragogy
Social Psychology

Andragogy Didactics
Adult Learning
Social Anthropology
English Language II

THE THIRD YEAR

Vocational Education of Adults
Sociology of Culture
Sociology of Work
Organisation of Adult Education
Management in Education
Andragogy of Free Time
Human resources Development
Social Andragogy
Technical Practice
Final Work

ACADEMIC STUDY OF THE SECOND CYCLE – ANDRAGOGY

Modern Methods of Adult Education
Theory of Lifelong Learning
Comparative Andragogy
ELECTIVE COURSE
(the student elects one subject)
a) Information Systems in Lifelong Learning
b) Marketing in Lifelong Learning

Theories and Models of Learning
Didactics of E-Learning
Adult Education Marketing
Andragogy Practice
ELECTIVE COURSE (the student elects one subject)
a) Management of education Institutions
b) Adult Education Communication

Quantitative Researches in Andragogy
Adult Education Evaluation
Advisory Work of Andragogic Professionals
Andragogy Practice
ELECTIVE COURSE (the student elects one subject)
a) Knowledge Economics and Lifelong Learning
b) Legal Regulations in Lifelong Learning

Andragogy Work Methods
Qualitative Researches in Andragogy

MASTER WORK

FACULTY OF COMPUTER SCIENCES

The students of the Faculty of Computer Sciences are provided studying about programming, software design and development, programme languages, computer networks and operating systems, databases, cryptography and other subjects necessary for acquiring competences of top programmers.

By the completion of the studies of the first cycle the students acquire the **title of Bachelor of Engineer of Computing and Informatics – 240 ECTS.**

By the completion of the studies of the second cycle the students acquire the **title of Master of Computing and Informatics – 300 ECTS.**

With the aim of quality preparation for the labour market, the students of the faculty of Computer Sciences are provided the opportunity for exams for internationally recognised certificates as follows:

- European Computer Driving Licence,
- MS Certified Professional,
- Adobe.

Our intention is to improve the knowledge and competencies of lecturers and associates of the Faculty of Computer Sciences and to provide opportunities for students' practice; the PIM University has established a bilateral cooperation with the Technical University of Cluj-Napoka, Romania, as well as Ondokuz Mayis University, Turkey.



THE FIRST YEAR

Linear Algebra
Introduction to Programming
Software Studio I
English Technical Language
Sociology
Discrete structures
Object Oriented Programming
English Business Language
Human resources Management

THE SECOND YEAR

Computer Architecture
Operating systems
Computer Networks
Software Studio II
Person-Computer Interaction
Information Management
Software Development and System
Programming
Object Oriented
Software Studio III
Business Ethics

THE THIRD YEAR

Real Time Systems
Databases
Intelligence Systems
Advanced Computer Architecture
Software Design
Basics of Design
Computer Graphics
Software Studio IV
Compilers

THE FOURTH YEAR

Visual Communications
Functional programming
Marketing
Internet Applications Programming
Symbolic Computation
Scientific calculations
Modelling, Simulation and Optimisation
Cryptography

ACADEMIC STUDY OF THE SECOND CYCLE

Advanced Programming C++
Internet Programming
Elected out of the following two courses
Complex Databases
Data Visualisation
Elected out of the following two

courses:
Design of Information Systems
Basics of Cryptography
Methodology of Scientific-Research
Work
Master Work

INTERNATIONAL COOPERATION

Since the establishment the PIM University has been committed, and actively involved in expanding its regional and international network of partner institutions. Successful cooperation has been established with high educational institutions from Serbia, Croatia and Montenegro and expanded in the form of bilateral contracts with Romania and Turkey Universities as well as England education institutions.

The bilateral contracts with above mentioned institutions enable students and lecturers' mobility, exchange of academic experiences, organisation and participation at international scientific meetings, exchange of teaching literature and participation at scientific-research projects.



Signing the Cooperation Agreement with the Technical University of Cluj-Napoka, Romania



Signing the Cooperation Agreement with High School of Business and Management "Baltazar Adam Krcelic", Zagreb

Inter-alia, we have signed the cooperation agreements with the following:

- Technical University of Cluj-Napoka, Romania
- Ondokuz Mayıs University, Turkey
- The Centre for Innovations in Business Management Practice Ltd, England
- Faculty of Economics, Subotica, Serbia
- Faculty of Economics, Rijeka, Croatia
- Singinidunum University, Belgrade, Serbia
- University of Banja Luka, BiH.



Signing the Cooperation Agreement with the representatives of business community of BiH

PRACTICAL STUDENTS' WORK AND ECONOMY COOPERATION

The PIM University has been devoted to establish close links between its educational and scientific research work and economy organisations and institutions as much as possible and to organise practical work for its students.

Professional practical work is mandatory for any student of the PIM University in every year of study. So far, the students of PIM University carried out their practical work in more than 300 companies and institutions all over Bosnia and Herzegovina.

The outcome of such practical work is that those students, by completion of their study, have found their first employment opportunity in those organisations.



Signing the Cooperation Agreement with the Associations of Insurance Companies of the Republic of Srpska.



Signing the Cooperation Agreement with the Small and Medium Enterprises Agency, Banja Luka



Signing the Cooperation Agreement with the EDA development Agency



Signing the Cooperation Agreement with the Triglav Insurance Company

The PIM University publishes editions for students and university classes, as well as monographs which, undoubtedly, have a broader significance and challenge readers' attention to quality technical literature in different areas.

All editions are getting through the necessary editorial and bibliographic procedures and are available to all interested readers.

So far, dozens of editions have been published. Some of them are as follows:



INTERNATIONAL CONFERENCE ON SOCIAL AND TECHNOLOGICAL DEVELOPMENT – STED

The PIM University, traditionally every year, organises international scientific conference titled: “International Conference on Social and Technological Development – STED” with the aim to gather academic community representatives and researchers to exchange opinions and ideas about actual economic topics, i.e. business economic topics.

The participants of this Conference are very respectful members of scientific community and business world representatives out from many European countries (England, Poland, Lithuania, Ukraine, Romania, etc.)

The papers of the Conference have been published in Proceedings of papers and at the web page of the University.

<http://univerzitetpim.com/konferencija>



STED 2012.g.



STED 2015.g.



STED JOURNAL

Journal of Social and Technological development



Journal is published half-yearly (May and November), under the title “STED JOURNAL” – Journal of Social and Technological Development. The Journal publishes papers of the scientific and professional character, in the official languages of BiH and in English, from various scientific fields: economics, management, law, information technology and computing, industrial engineering, energy efficiency, environmental protection, green energy, materials, chemical engineering and technology, graphic technology, psychology, andragogy and pedagogy.

Published papers are reviewed by two independent reviewers and have got a positive review by both. Reviews are anonymous and reviewers do not know the authors identity.

Reviewers have also suggested the sorting of papers into scientific and expert category. Reviewers have given their consent for publishing of paper based on their assessment of originality, novelty, used methodology and literature of paper.

Every paper has assigned UDC, DOI and COBISS number by National and University Library of Republic of Srpska.

Journal has analytically revised papers that are published in current national bibliography and is included in central database. All the members of editorial board have scientific or academic background in the fields that this journal covers.

Journal is included in EBSCO and ROAD databases of published papers. Authors that publish their work in STED Journal are part of these databases which are searched all over the world and University PIM has become a part of the circle of World's most renown authors.

Fee for publishing paper is 25€.

For publisher: PhD Ilija J. Džombić, director

Chief Editor: PhD Dejan Kojić, vice-rector for science, Despota Stefana Lazarevića bb, Banja Luka, email: stedjournal19@gmail.com, tel.: +387 51 378 300, mob: +387 66 253 217

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Research and Development Institute is a separate organisational Unit of the PIM University. The Institute is a place where the organisation of scientific-research work is organised in such way to enable implementation of researches, analysis, and problem solving of different actual subjects as seen by the PIM University and the solution can be applied in practice.

The aim of the Research and Development Institute is to involve as many, professors, associates and the PIM University students as possible to look for quality solutions based on knowledge that can support the development of the society where we live.

The Research and Development Institute is oriented toward continuous development of its own capacities for provision of scientific-research and consultancy services.

Until now, the Research and Development Institute has successfully implemented many projects. Some of them are as follows:

- Economic Rationale Study of introduction of ERP System into the Republic of Srpska Railway, Doboj;
- Supervision of the Elaborate on economic rationale of construction of the covered swimming pool, Aqua park in Slobomir;
- Trade Development Strategy of the Republic of Srpska for the period to 2015;
- Study on the establishment of business incubator in the Republic of Srpska,
- Establishment and implementation of the concept of business diplomacy aiming to improve competitiveness of the economy and economic ambience of the Republic of Srpska and Bosnia and Hercegovina;
- Contribution of the economic diplomacy to the development of the economy of the Republic of Srpska in the accession process of Bosnia and Hercegovina to European Union;
- Designing the tourist image of Banja Luka and the role of diplomacy in the function of promotion of tourism potential of Banja Luka;
- Contribution of the economic diplomacy to the development of the economy of the Republic of Srpska referring to Banja Luka;
- Development of the competitiveness of the economy of the Republic of Srpska in the accession process of Bosnia and Hercegovina to World Trade Organisation and European Union.

FREQUENTLY ASKED QUESTION OF STUDENTS AND ANSWERS

WHICH DEGREES CAN BE OBTAINED AT THE PIM UNIVERSITY?

Upon completion of one of the four-year academic studies of the first cycle, students can obtain a bachelor's degree in economics with the note of program of study, bachelor's degree in psychology, bachelor's degree in law, bachelor's degree in engineering and computer science, bachelor's degree in engineering and graphic design. In addition to titles acquired upon completion of four-year undergraduate studies of the first cycle, students can obtain the bachelor degree in the three-year academic study of the first cycle.

After graduation of the first cycle, the student can continue education at one-year studies of the second cycle, or two-year studies of the second cycle of Andragogy Study Programme. After graduating at the second cycle, the students acquire the title of master of economics, master of psychology, master of law, master of computer science, master of andragogy.

WHICH HIGH SCHOOL IS REQUIRED FOR ADMISSION TO UNIVERSITY?

Any person with completed four years' secondary education is eligible to enrol the PIM University.

WHICH STUDY PROGRAMMES ARE AVAILABLE TO THE STUDENTS AT THE PIM UNIVERSITY?

Students at the PIM University can attend one of the nine study programs as follows:

Study programs at the **Faculty of Economics:**

- ▶ Economic diplomacy
- ▶ Finance and banking
- ▶ Marketing
- ▶ Management

Study programs at the **Faculty of Law:**

- ▶ Law

Study programs at the **Faculty of Philosophy:**

- ▶ Psychology
- ▶ Andragogy

Study program at the **Faculty of Engineering:**

- ▶ Graphic engineering and design

Study program at the **Faculty of Computer Science:**

- ▶ Computer science



FREQUENTLY ASKED QUESTION OF STUDENTS AND ANSWERS

WHAT IS THE CHARACTERISTIC OF STUDYING AT THE PIM UNIVERSITY?

The University applies the model of study that fosters the quality of teaching, but also it aims to encourage and affirm creativity of students and their competences. Teaching forms applied at the PIM University are lectures, practical exercises, workshops, seminars, simulation case studies, professional practice, role-play and similar. These types of classes are supplemented by the individual consultative work of lecturer – student, and associate lecturer - student. All students at the PIM University are provided the professional practice programmes in related institutions.

WHO PROVIDES CLASSES AT PIM UNIVERSITY?

Teaching is conducted by a team of teachers and associates in which theoretical knowledge and practical experience is combined. Students are often able to listen to lectures and visiting professors from other higher education institutions, as well as presentations of successful business experts.

In addition, students of the PIM University have the opportunity to participate in lectures of public figures and representatives of the diplomatic corps in BiH.

HOW IT IS POSSIBLE TO MOVE FROM OTHER HIGHER EDUCATION INSTITUTIONS TO THE PIM UNIVERSITY?

It is possible to move from all domestic and foreign institutions of higher education to the appropriate program of study at the PIM University without entrance exam. Passed exams at another higher education institution are fully recognized provided they match the selected program of study.



WHAT IS THE ALUMNI CLUB?

Alumni Club is an association of graduates of the PIM University that gathers graduates, initiates their professional training and other forms of cooperation.

MAY STUDENTS CONTINUE THEIR EDUCATION AT OTHER UNIVERSITIES?

Many students who have completed the first or second cycle of academic studies at the PIM university continued their education at another higher education institution abroad, where they gained the title of Masters or PhDs. Some of these institutions are: Irish National Framework of Qualifications (NFQ), University of Bratislava, Faculty of Law, Union University in Belgrade.

IS THE DIPLOMA INTERNATIONALLY RECOGNISED?

The confirmation of international recognition of diplomas of the PIM University is proved by students who completed the second or third cycle of studies at one of the foreign higher education institution or a number of employments they have made abroad.

Centre for Education of the PIM University was created with the aim primarily to support its graduates, but also to present students to organize a series of education trainings in the field of business economics that will expand their already acquired professional title.

The vision of the Centre for Education of the PIM University to influence the growth and development of the people around us through our own development. We strongly believe that each of us contributes to the prosperity of people in general through our own personal learning and advancement.

The mission of the Centre for Education of the PIM University is to support the development of every individual or organization through the different trainings, and our continuous trainings are aligned with new knowledge and experiences.

Trainings of the Centre for Education are focused on identifying and realizing the full potential of each student, developing the concept of lifelong learning.

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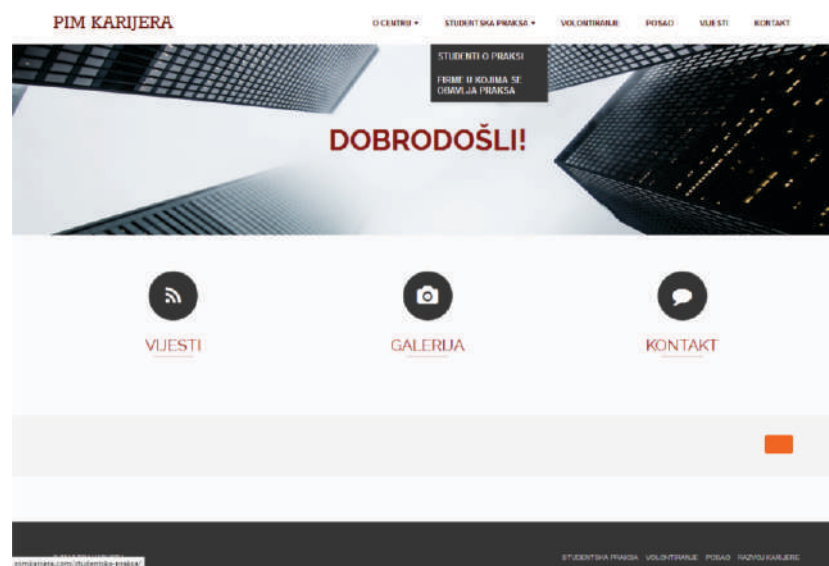
Career Development Centre of the students of the PIM University aims to enable students further professional training, acquiring internationally recognized certificates in order to make our graduates as ready as possible to come out to labour market. By organizing further education, the students improve their knowledge and skills needed in the modern business world.

The task of the Centre for Career Development includes linking students with the business community and help them with finding their first job. As an introduction to the business world, Career Development Centre organizes a seminar titled "My first interview" to the students of the final year of study, in the month of May. The aim of the Seminar is to enable attendees to interact with lecturers and to understand the importance of writing a good CV, motivation letter and the importance of preparing for the interview with potential employer.

The purpose of the seminar is to enable students to learn and acquire skills and techniques that are necessary and useful for the job application and interview.

Within the Centre, there is psychological counselling, the Centre for Legal Assistance, the Centre for assistance with finding the first employment, and Alumni Club.

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Student Parliament gathers students of the PIM University with the aim to increase the efficiency of work in the field of protection of students' rights, making proposals and implementation of projects that can improve the standard of students at the PIM University, carrying out humanitarian actions, organizing sports activities and joint travels and socializing.

In its previous work, the Student Parliament of the PIM University has implemented a number of activities in cooperation with the Rectorate of the PIM University, teachers and assistants.

The PIM university considers its students as the most important partners in the achievement of the desired goals. Active participation of the Student Parliament in the management bodies enables direct involvement of students in addressing the most important issues related to the teaching process, student standards and extracurricular activities.



Any person with completed four years' secondary education is eligible to enrol the PIM University.

THE FIRST CYCLE OF STUDY REQUIRED DOCUMENTS:

- ▶ Filled application for admission,
- ▶ Final certificate of completion of four year secondary school, as well as the Certificates of the I, II, III and IV grades of secondary school,
- ▶ Copy of the birth certificate,
- ▶ Certificate of citizenship,
- ▶ Two photos.

ADMISSION TO YEAR IV OF STUDY

The requirement for admission to the fourth year of study is the completed faculty with achieved



180 ECTS credits.

The candidate shall submit the following documents:

- ▶ Proof of completion of faculty and earned 180 ECTS credits,
- ▶ Certificate of passed exams,
- ▶ The curriculum of the completed faculty,
- ▶ Copy of the birth certificate,
- ▶ Certificate of citizenship.

Transfer from other higher education institutions
Students, who wish to continue their studies at one of the study programs of the PIM University

may apply and are required to provide the following required documents:

- ▶ Final certificate of completion of four year secondary school, as well as the Certificates of the I, II, III and IV grades of secondary school,
- ▶ Copy of the birth certificate,
- ▶ Certificate of citizenship,
- ▶ Two photos,
- ▶ Certificate of passed exams and teaching curriculum of passed subjects.

ADMISSION TO STUDIES OF THE SECOND CYCLE

The second cycle of studies may be enrolled by the persons who have completed the first cycle of studies that lasted for 3 or 4 years.



The student is required to submit/attach the following documents:

1. The original diploma of the first cycle study (240 ECTS) in economics and law, or certificate of graduation,
2. The original diploma of the first cycle study (180 ECTS) for Andragogy, or a certificate of graduation,
3. Certificate of passed exams,
4. Copy of the birth certificate,
5. Two photos.



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